

— THE PERIODIC TABLE OF —
SAFETY KPI'S

Return On Investment (ROI)

Participation Score¹

AVG	TOP QUARTILE
425	1,768

Activity Rate X Adoption Rate

Injury Reduction¹

72% Less Injuries
in the top quartile than average

Leading Indicators (Participation / Proactive)

Lagging Indicators (Results / Reactive)

Activity Rate¹

AVG	TOP QUARTILE
25%	52%

of Safety Activities per Active Employee per month / 100

Adoption Rate¹

AVG	TOP QUARTILE
17%	34%

% of all employees recorded conducting safety activities

Ratio of Voluntary to Required Activities¹

AVG	TOP QUARTILE
28:1	51:1

Voluntary = Reported activities that aren't mandatory (observations, near misses, etc.)
Required = Mandatory reports (Violations, investigations, scheduled audits, etc.)

Lost Time Injury Rate (LTIR)²

AVG	TOP QUARTILE
1.4	0.5

Days away from work cases - injuries & illnesses - for all industries and company sizes (when top quartile data is available)

Total Recordable - TRIF³

AVG	TOP QUARTILE
2.88	0.67

Opportunity Size⁷

2X Return

Over 60% of CEOs reported that each \$1 invested in incident prevention returned \$2 or more

% of Action Items Completed Early¹

AVG	TOP QUARTILE
41%	46%

Action Items Velocity¹

25% Faster
Action item completion in the top quartile than average

Ratio of Hazard IDs to Consequences¹

AVG	TOP QUARTILE
7:1	9:1

Hazard ID = any kind of Risk ID, either voluntary or required
Consequence = any kind of human injury or property damage

Employee Compensation Cost⁴

1.5% to 3.5%

Costs per hour worked for employee compensation and costs as a percent of total compensation

Maximum OSHA Penalty⁵

\$132,598

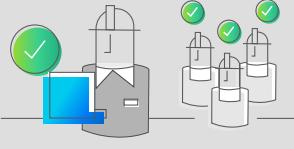
Average Cost of LTI⁶

\$106,500

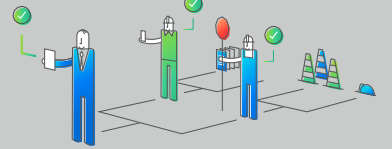
Leadership Checklist for Top Quartile (Actionable)



Weave Safety into Corporate Strategy



Measure Safety Performance

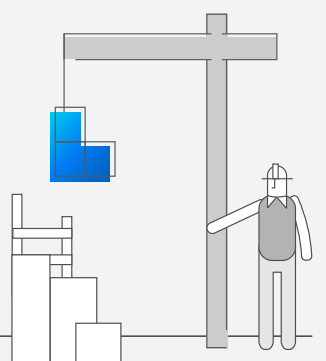


CEO is Actively Engaged in Safety

LEARN MORE WITH OUR WHITE PAPER

CEO's Guide To Top Quartile Safety Performance

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REFERENCE NOTES

- [1] Based on 2018 eCompliance Customer Data
- [2] OSHA 2017 Average - Quartile Data
- [3] OSHA 2017 Average - TRIF
- [4] Data from US Bureau of Labour Statistics - www.bls.gov/news.release/ecec.t06.htm
- [5] OSHA Penalties www.osha.gov/penalties/
- [6] WSPS www.wsp.ca/WSPS/media/Site/NetworkMag/Issue3/sidebar7.htm
- [7] NSC: The Business Case for Investment in Safety www.nsc.org/Portals/0/Documents/DistractedDrivingDocuments/Safe-Driving-Kit/Business-Case-Safety-Investment.pdf