# eCompliance™

January 1st, 2019

2018 was a successful year for our customers, who have reduced injuries by an average of 55% since partnering with eCompliance. Not only was it a successful year for our customers, it was a year of milestones for the team. We placed no. 101 on the Growth 500 ranking of Canada's Fastest-Growing Companies and we were recognized as one of Deloitte's 2018 Technology Fast 50™ Companies-to-Watch.

The idea that front-line participation in safety activities is key to driving better outcomes is taking the EHS profession by storm. Our year-over-year user growth was 150% and these results show that this connection is stronger than ever.

In 2018, with your feedback, we continued to strengthen our product for all levels of the organization: front-line users, HSE team, and executives.  For example, enabling access to your training records and corporate policies/procedures straight from your app is creating new ways to drive engagement and accountability across the organization.  New capabilities for executive dashboards are just scratching the surface of what we, as EHS professionals, can do to amplify our voices in a data-driven environment competing for scarce executive attention.  [4.4 million pieces of equipment](#) are now tracked with our Field iD technology and we've recently started to introduce these features on one common platform to connect the people, places, process, and other aspects impacting EHS performance.  You'll see more on this soon.

Meanwhile, our Machine Learning experiments with Microsoft highlighted the power of the data we're building as a community. We've published results on our [findings](#), which will help inform innovation projects focused on driving outcomes (not just new features).

Our 2019 Product Roadmap highlights what is to come. We strive to turn user feedback into action and allow our product to reinforce the best practices of top quartile safety performers.

As Safety Nerds, our focus is ensuring that our colleagues return home safely to their families every day. This means we're not always effective communicating inside the company and to our peers in the industry.  We need to change this by revealing what great performance looks like, and most importantly, how to get there. Our interviews with customers revealed several creative strategies and tactics that drive performance improvements.  In 2019, eCompliance will formally launch the *Safety Nerd Community* to create a user-driven platform for sharing these experiences through regional meet-ups and an online, interactive presence.

These Safety Nerds never rest. We will continue to rely on your feedback and your stories of what works (and doesn't) to help drive continuous improvement in our product and team. Please reach out anytime and let us know how we can help you create a safe and healthy work environment that we would send any friend or family member to work in.

Yours truly,

Adrian Bartha
CEO